

ANNUAL 2018 REPORT



SARAH
FOUNDATION

The SARAH Mission

Founded in 1957, the SARAH family of agencies serves more than 1,500 local individuals living with intellectual and other disabilities. Our programs and services include residential housing and support, day programs and recreational activities, transitional and employment services, respite care and birth-to-three early intervention services. SARAH's primary goal is to help individuals live fulfilling, productive and engaged lives within the community.

*On the cover:
SARAH clients volunteering
at the Westbrook Senior Center*

Message from the Board

2018 was a year that saw the Endowment Fund's five percent distribution grow from \$136,968 in 2017 to \$157,473. The increase in the endowment is a direct result of both effective financial management strategies as well as fundraising and donations from our supporters.

Each gift or donation helps to ensure the perpetuity of the endowment to provide some security of funding to SARAH Inc, SARAH SENECA and SARAH Tuxis as the uncertainty of future resources from the state and federal governments continue to negatively impact the agencies and the services they can provide to their participants. How many individuals is that? 1,513 participants, to be exact, spanning 32 Connecticut towns in 2018.

The following annual report gives a snapshot of the endowment at work in each of the service agencies. These initiatives would not be possible without the support of each donor, and we are eternally grateful for every penny and hour of support. But we can do more!

As funding sources are compromised, our goal is to ensure the survival of the agencies and to supplement the funding necessary to help them grow. These programs and services provide a future of independence and a quality of life that should be accessible to all.

Thank you for your support in the past and present, and we look forward to a future full of opportunity with your continued support!



SARAH FAMILY OF AGENCIES

SARAH FOUNDATION

The SARAH Foundation is responsible for raising funds to support the goals and activities of the SARAH family of agencies by generating the critical resources needed to allow all three SARAH agencies to continue providing quality programs and services to the community.



KIDSTEPS
Birth-to-Three Early Intervention
SARAH in Action
Enrichment Services
Career Connections
Transition Services
SARAH Employment Services
Individual and Family Supports
Advocacy



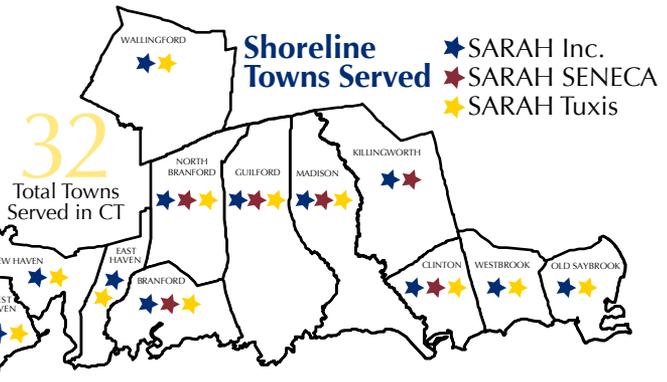
Residential Services
Community Living Arrangements
Support Apartments
Family Support
Daily Living Skills



Residential Services
Group and Independent Living
Recreation and Leisure Connections
Day Support Options (Individual & Group)
Respite Care



Service Type	SARAH, Inc.	SARAH SENECA	SARAH Taxis	Total
Residential Services	--	75	85	160
Day Supports	--	19	35	54
Recreation/Leisure	--	--	50	50
Employment/Enrichment	253	--	--	253
Respite Care	--	--	10	10
Birth-to-Three	986	--	--	986
Total Individuals	1,239	94	180	1,513



YEAR IN 2018 REVIEW

2018

Lew's Climb for SARAH

Congratulations on reaching the summit of Mount Kilimanjaro!

Lew Nescott Jr., an avid climber who has climbed to the summit of 3 of the 7 highest peaks in the world, reached the summit of Mount Kilimanjaro on February 25, 2018! It is not every day you have someone offer to climb 19,341 feet above sea level to celebrate your 60th Anniversary and to recognize the history of service on behalf of people with intellectual disabilities. Thank you, Lew!



Lew Nescott Jr. at the summit.

Annual SARAH Gala

The annual SARAH Gala was hosted at Woodwinds in Branford on May 16, 2018. The Co-Chairs Kristen Eveland, Erin McCallum and Wendi Little provided vision and leadership to SARAH's largest annual fundraiser. The Gala celebrated Lew Nescott's remarkable climb to the summit of Mount Kilimanjaro on behalf of SARAH. Guests enjoyed a rousing musical and dance performance by Efraim Silva and the Ginga Brasileira ensemble.



Bishop family members enjoying the SARAH Gala.

8



SARAH Golf Classic

Golf foursome ready to tee off for SARAH.

The annual SARAH Golf Classic was held at Clinton Country Club on August 6, 2018. The Golf Committee, led by Brian McGlone, did a terrific job filling the course with enthusiastic golfers and generous sponsors. Event volunteers ensured all players enjoyed the beautiful course and stayed hydrated on a hot August day.

SARAH Foundation Financials

The SARAH Endowment Fund exists so that the SARAH agencies can continue providing critical programs and services to the participants they serve. Increasing the size of the endowment year over year will allow the foundation to provide greater resources on an annual basis.

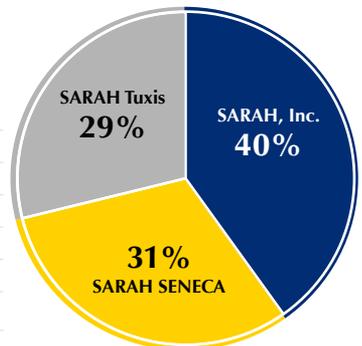
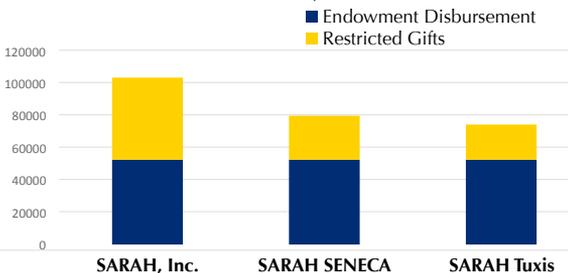
At the end of 2018, the Endowment Fund contained assets totaling \$3,655,262. The Endowment Fund distribution to the agencies totaled \$157,473. With your support, the foundation hopes to grow the endowment to \$5,000,000 and beyond over the next several years.

The SARAH Foundation also serves as a conduit for donors to designate gifts directly to any of the SARAH agencies. Gifts are directed in accordance with the donor's wishes. In 2018, restricted gifts distributed through the foundation totaled \$105,270.

2018 Total Disbursement by Agency

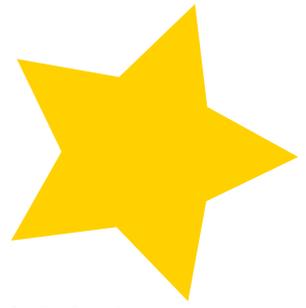
2018 Endowment & Restricted Gift Distributions

Total: \$262,743



THE ENDOWMENT AT WORK

2018



The annual endowment distributions are used to help fund projects and activities for which no other public funds are available. Detailed in this section are some of the benefits your gifts made possible, as a result of contributions to the SARAH Endowment Fund.

SARAH Inc.

In 2018, SARAH, Inc. utilized the endowment distribution funds to invest in their staff by providing access to a myriad of trainings and professional conferences, and to focus on employee recognition.

Investing in training ensures staff can provide the best services possible to people in all of SARAH Inc.'s programs. Allocating resources to train program coordinators, managers, team leads, and directors in the birth-to-three KIDSTEPS program and in Adult Services provides the breadth of

knowledge to stay ahead of the curve in providing quality services that support strong families, community involvement, employment, and inclusion.

The backbone of SARAH Inc.'s Adult Services is the Direct Support Professionals (DSP). SARAH Inc. celebrates DSP Recognition Week every year by creating events that identify and thank their direct support staff. Recognition events are anticipated and appreciated! Funding these types of activities supports employee morale and increases productivity.



SARAH SENECA Residential Services, Inc.

During the past year, endowment distribution funds have been instrumental in maintaining a high quality of life for the individuals who reside in three SARAH SENECA homes.

In response to ongoing extended winter and summer storm related power outages, SARAH SENECA was able to install Generac automatic backup generators in these homes. The residences have been modified over time to better meet the physical and accessibility needs of the individuals who live there. The installation of these backup generators now ensures that these individuals can safely and securely remain in their homes and not be subject to a disruptive and stressful relocation.



SARAH Tuxis Residential & Community Resources, Inc.



In 2018, SARAH Tuxis opened Harborview, a much-needed respite center in Westbrook to meet the needs of individuals and families that do not have residential funding. With the funds received from the endowment distributions, SARAH Tuxis was able to rent and furnish a beautiful space where individuals are able to spend time away from home, meeting new friends and enjoying time in the beautiful shoreline community. Families are able to rest and rejuvenate with no worries as their loved ones are being supported by experienced staff.



THANK YOU 2018 FOR GIVING

Golden Circle (\$10,000 and over)

Anonymous
Bishop's Orchards Farm Market
and Winery
Claudia Buzzi and
Pietro DeCamilli
Alice Castelli
Cheshire Half Marathon 5K
Foundation Inc.
Crippled Children's Aid Society
Johan and Kristen Eveland
Guilford Education Association
The Larry W. McCurdy Family
Foundation
Pioneer Registration Services, LLC
Quinnipiac University
1220 AM WQUN

Visionary (\$5,000 to \$9,999)

Robert Donahue
Guilford Community Fund
Jerome J. Hartigan
Horton Group, LLC
Shore Publishing
The Seedlings Foundation
Yusen Associates, Inc.

President (\$1,000 to \$4,999)

1 Commercial Street Associates LLC
Advanced Office Systems
Alva Interiors
American Polyfilm, Inc.
Beirne Wealth Management
Bohan and Bradstreet
Ed and Lynne Bradstreet
Brescome Barton Inc.
Daniel Carroll
Dennis and Wendy Cole
Community Fdn. of Middlesex
County, Inc.
Connecticut Communications Corp.
Richard N. Cuomo
Mary Dib
Dobie+Rollins Orthodontics
Eagle Ridge Construction Inc.
Daniel Earle
Extreme Paving & Sealing LLC

Fearn Electric, Inc.
John and Diane Ferretti
Robert and Bonnie Fitch
Fusco Management Co., LLC
Gary and Diane Gladstone
Janet Gochberg
CJ Griffith
GSB Wealth Management, LLC
Guilford Funeral Home, Inc.
Guilford Savings Bank
Daniel Hally
Hartford Healthcare
Althea and Peter Higgins
Rance and Ashley Hillier
Richard Hochberg and Jane Drewes
Terese Howey
Deirdre and Bob Jacobs
Tim and Amy Jensen
JJ Schreck, LLC
Ted and Kiki Kennedy
Knights of Columbus - Council 10657
Vaughn and Judy Knowles
Joseph A. Lagana
Liberty Bank
LIFETIME Care at Home
Robert and Beverly Litsky
Lutron
Madison Chrysler Inc.
Madison Lions Foundation Inc.
Madison Rotary Foundation, Inc.
Madison Wine Exchange
Marcum LLP
John and Erin McCallum
Brian and Sue McGlone
Morgan Stanley
Eric and Duffy Mudry
Mutual of America
Nelson Electric LLC
Lewis J. Nescott
New Haven Restoration Services LLC
David and Arlene Norling
Joe Norris and Beth Elfrey
Darin Offerdahl
Panasonic
Pasquariello Electric Corp.
Pat Munger Construction Co., Inc.
People's United Bank
People's United Bank
Nancy Pepper
Physical Therapy Specialists of
Guilford, LLC

Pro-Klean Cleaning & Restoration
Services, LLC
Coleen and Larry Proctor
Pullman & Comley
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Respond Systems Inc.
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Bruno Riga
Matthew and Jessica Robison
Rogin Nassau LLC, Attorneys at Law
Specialty Lighting Group LLC
St. George Church
Stem Cells Representative
Sullivan & Griffith, LLP
The Andriole Group
The Eder Family Foundation, Inc.
The York Hill Trap Rock
Quarry Co., Inc.
Torrington Supply Company, Inc.
Town Fair Tire Foundation, Inc.
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Gordon and Marlene Turnbull
UIL Holdings Corporation
Underwater Construction
Corporation
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Andrew and Roberta Wilson
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Francis and Niamey Wilson
Arnold and Carol Wolff
Carolyn and Barry Wolff

Partner (\$500 to \$999)

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Specialists
Adams Middle School Honor
Society
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American Carting Company
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James and Judith Barbosa
Maureen and Michael Belden
William Belenardo C.P.A.
William and Linda Bessette
Betgay, Inc.
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Keith and Debbie Bishop
Noel and Katharine Bishop
M. Jane Borelli
John Bozzi and Catharine Arnold

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 Richard and Monica Cretella
 Peter and Connie Dickinson
 Martin and Maria Dwyer
 East Commerce Solutions Inc.
 East Haven Builders
 David Etzel and Jan Walzer
 Ferrucci Services
 First Congregational Church of Madison
 Flowers On the Green
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 Joe and Cindy Goldberg
 Pamela and John Griffin
 Marlene Griffith
 Greg and Shelley Gullette
 Janet and Jim Haley
 Halloran & Sage LLP
 Tracey Hedworth
 Hipoint Heating & Cooling, Inc.
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 The Jensen Family
 Beth and Shawn Kinnare
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 Knights of Columbus, Supreme Office
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 Joel and Irma Nesson
 John and Christine Offredi
 Robert Oman
 Elisabeth and Mike Palatiello
 RE/MAX Alliance
 William Reisman
 Rollins Printing
 Royal Printing
 Michael Sassi
 Sheehy Plumbing & Heating, LLC
 Steamatic of Connecticut, LLC
 Steven Supernaugh
 The Branford Community Foundation
 The Guilford Foundation
 The L. Suzio York Hill Companies
 The Stone Agency
 Tower Laboratories LTD
 True Benefit, LLC
 Tzedakah House LLC
 United Way of Rhode Island
 James and Regina Walker
 Benjamin Wolff
 Worker's Compensation Trust

VOLUNTEERS



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Bibiane Borgersen	Leo MacDonald
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Amy Jensen	Chris Weiler
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Beth Kinnare	Harrison Wolff
Rebecca Kranzler	

2018 **THANK YOU FOR VOLUNTEERING**



WAYS TO ★ SUPPORT

There are several meaningful ways to support SARAH throughout the year. All contributions are greatly appreciated and allow us to continue to do everything we can to make independence possible for those we serve.

Annual Fund – Annual contributions, including gifts through the year-end appeal and other non-event related opportunities, provide stability and a reliable source of annual support.

Event Support – Our annual fundraising events provide individuals and businesses opportunities to connect with SARAH's mission and fellow donors while enjoying lively events and activities.

Community Events – Civic and school-based groups, along with other members of the community, leverage their time, energy and resources to conduct and host fundraising events

on behalf of SARAH's mission. These community-led initiatives are critical to helping us fulfill our mission.

Foundation and Other Grants – Local and regional foundations provide vital support, often to specific programs, including important services that do not receive state and federal funding.

Planned Giving – Planned giving refers to the broad range of options available to donors to make a future gift, via estate plans and other tools, that can provide the donor with valuable tax benefits, while leaving a legacy that can help sustain the SARAH mission for years to come.

SARAH Partners Program

The SARAH Partners Program is designed to develop fully integrated, mutually-beneficial partnerships with local businesses and regional companies. Our goal is to build robust and long-term relationships in support of SARAH's mission and each company's specific goals and objectives. By working directly with business leaders, SARAH foundation staff will tailor a partnership model that includes multiple points of entry and mission focused interactions.

Key partnership components include mission alignment, executive participation, financial impact, employee engagement, brand and community awareness and other opportunities.

Become a SARAH Partner today!

To learn more, contact Ken Alberti at ken@sarahfoundation.org.



The SARAH Foundation Board of Directors and Staff

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Carolyn Wolff, Secretary
Jim Miller, Treasurer
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Marcia Munson
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SARAH's Cupboard Manager
Mary Lou Markham
Cupboard Staff
Sue Davol
Cupboard Staff

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